

Project

Home / address

System being replaced

Target timeline

Use the same fields for all three contractors. Compare written scope first, then compare the final price.

Quote item	Bid 1	Bid 2	Bid 3
Quoted total			
Outdoor and indoor model numbers			
Tonnage and sizing method			
SEER2 / HSPF2 / AFUE and AHRI match			
Removal and disposal			
Ductwork and return-air assumptions			
Permit and inspection responsibility			
Electrical, gas, drain, and line-set scope			

Do not lower a quote by removing permits, defensible sizing, ductwork checks, required safety work, startup testing, inspection responsibility, or labor warranty without understanding the risk.

Quote item	Bid 1	Bid 2	Bid 3
Startup and commissioning			
Equipment warranty			
Labor warranty			
Rebate or tax-credit assumptions			
Written exclusions and change-order triggers			

Bid quality score

- ☐ Complete
- ☐ Unclear
- ☐ Risky
- ☐ Not comparable

Questions to resolve before signing

- ☐ What load or sizing method supports the proposed capacity?
- ☐ Which duct, return-air, electrical, gas, drain, or line-set work is excluded?
- ☐ Who pulls the permit and pays for corrections tied to the quoted scope?
- ☐ What startup measurements and commissioning records will I receive?
- ☐ What could trigger a change order after work begins?
- ☐ Why is this bid higher or lower than the other two?

Decision notes